
Executive Profile

Hands-on experience in managing large-scale companies and institutions in the private and public sectors including as Deputy Minister – State Secretary of Economic Development & Trade of Ukraine and as CEO of a leading property development and management company; extensive experience in resolving complex matters, and implementing structural changes in a turbulent political environment; strong alliances with civil society organizations, key business associations, government representatives and members of parliament; experienced communicator and negotiator

Key Skill and Competencies

Team Working & Building	Leadership/communication skills
Strategic Planning	Honesty and integrity
Crises management & problem solving	Self-motivated
Business Development	Hard-worker

Core Accomplishments

In the public sector:

- Established the deregulation office (www.brdo.com.ua); over 10k regulatory acts reviewed; over 100 barriers for business removed;
- SME state policy paper and strategy drafted and submitted to the government;
- EU SURE program of €95m for Ukrainian SME development signed; European SME support program COSME (<https://ec.europa.eu/easme/en/cosme>) of €2.3bn signed;
- State surveillance/control system reform prepared and implemented, laws drafted and voted in the Parliament;
- Public services policy paper developed and approved;
- Ministry reform implemented (50% staff decrease, functional review done, merge 26 departments into 19, 80% of new department heads hired etc)

In the private sector:

- Redevelopment of 70,000 sqm of commercial real estate, development and property management of 200,000 sqm, increased rental income by 12%, NOI - by 14% and asset value - by 10%

Professional Experience

Kyiv School of Economics/Ukraine (<http://www.kse.org.ua>)

Apr 18 until now

Advisor

Kyiv, Ukraine

Kyiv School of Economics (KSE) is a world-class academic institution ranking among top schools in Europe. KSE goal is to improve economic, business, and policymaking environments in Ukraine by raising new generations of world-class economists and managers, who will become future transformational leaders.

Centre for Economic Strategy/Ukraine (<https://ces.org.ua>)

Jul 18 until now

Board member

Kyiv, Ukraine

Centre for Economic Strategy (CES) is an independent economic policy think tank. CES studies public policies and influence them to help Ukraine achieve the sustainable and inclusive economic growth by combining research and practical advice on how to improve public policy and advocate changes in the institutions and economic culture of the nation through public dialogue.

Transparency International/Ukraine (<http://ti-ukraine.org>)

Oct '16 until now

Board member

Kyiv, Ukraine

TI Ukraine is a member of the global anti-corruption civil society organization Transparency International (<https://www.transparency.org>). TI Ukraine leads and supports open government/parliament projects, public procurement, e-health projects, judiciary reform, anti-corruption projects in the military & defense sectors etc.

European Bank for reconstruction and development (<http://www.ebrd.com>) *Oct '16 until Mar '17*

Board member

Kyiv, Ukraine

Representation of EBRD shareholder interests in its real estate holding company in Ukraine

Ministry of economic development & trade of Ukraine (www.me.gov.ua) *Apr '15 to Oct '16*

Deputy Minister - State Secretary

Kyiv, Ukraine

Managed 5 departments and served as State secretary of the Ministry, responsible for the following areas:

- small and medium enterprises development policy, strategy and its implementation
- deregulation policy and implementation
- administrative (public) services policy and implementation
- market surveillance and control reform
- social and education policies review
- dialog with trade unions and employers' associations
- Ministry restructuring, HR and budgeting

Interbud & RTC Boryspil Llc\Cantik Enterprises Ltd (www.modul.ua)

Jun '10 to Apr '15

Property company (120,000 sqm) owned by East Capital AB and EBRD

CEO

Kyiv, Ukraine

Managed the Company's real estate business and ensure maximum value obtained from existing and new properties:

- develop and manage commercial properties in Ukrainian capital and regions
- oversee the management of the existing real estate portfolio to maximize income, minimize costs and increase capital value
- regularly provide the Supervisory board with information on the Company's financial position, sales, earnings, cash flow and other performance measures
- act as the business representative throughout the Ukrainian marketplace, ensuring a high-profile presence with investors, financial institutions, industry organizations and other real estate market players
- negotiate with banks on terms of debt financing
- communicate with government and local authorities

Dragon Development Llc (<http://www.dragon-capital.com>)

Nov '06 to Jun '10

Commercial director

Kyiv, Ukraine

Responsible for:

- development and construction 7 shopping centers in Ukraine with 120,000 sqm
- leasing and marketing of the shopping centers
- property and facility management of the shopping centers
- negotiations and relations with investors, state authorities, financial institutions

JSC Slavutich (<http://business.city.fmg.com.ua/>)

Oct`02 to Nov`06

Director

Kyiv

Responsible for:

- redevelopment and construction business parks with a total area of 70,000 sqm
- leasing and marketing of the shopping centers
- property and facility management of the business parks
- on-going management of the company
- team building
- negotiations with investors, state authorities, financial institutions

PFTS Stock Exchange (<http://www.pfts.com>)

Sep`95 to Mar`01

Head of trading department

Kyiv

Responsible for:

- development and start up of the electronic stock exchange system
- development and implement various trading procedures, indexes, reporting etc
- establish and chair trading committees, seminars, educational programs

Academic Qualifications

2005-2006	Institute of real estate management (IREM, http://www.irem.org) Certified property manager: Property management
1999	Foundation Vidrodgenia (Geneva) MBA Internship Program Management in the 21st Century: Challenges and Opportunities
1997-1999	The International Management Institute (MIM-Kyiv, http://www.mim.kiev.ua) MBA: Economics Kyiv, Ukraine
1993-1997	University of Kyiv-Mohyla Academy (http://www.ukma.edu.ua) Bachelor of Arts: Economics, Politics Kyiv, Ukraine Minor in Political sciences

Personal Details

Publications

Some of the publications on SME, deregulation and public services:

- <http://biz.nv.ua/ukr/publications/sistema-sampovosproizvoditsja-shcho-vigadujut-chinovniki-zaradi-zarobitku-rozpovidaje-zastupnik-ministra-ekonomiki-julija-klimenko-107952.html>

- <http://nv.ua/ukr/publications/julija-klymenko-chastina-druga-108310.html>
- <http://hubs.ua/authority/yu-klimenko-mert-v-etoj-kompozitsii-pravitel-stva-slozhno-cto-libo-utverzhdat-62498.html>
- <https://www.rbc.ua/ukr/news/mert-nameren-sokratit-562-kolichestvo-adminuslug-1451009905.html>
- <https://focus.ua/money/345825>